

Post Graduate Program in Banking & Finance



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BSE
INSTITUTE LIMITED

Introduction



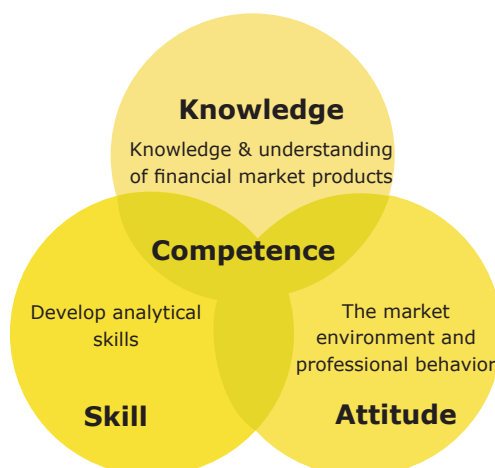
Banking has emerged as a resurgent sector in the Indian Economy. Banking sector has grown at a CAGR of 51% since 2001. It is projected that, the sector has potential to account for over 7.7% of Indian GDP with over 7500 billion in Market Capitalization and to provide over 1.5 million jobs.

Each of the major public sector and private sector banks have recruitment target running into few thousands. With the diversified activities and product sense, services being offered by Banks, there is a need for professionals with specialized skills to take up the job vacancies.

Our programs develop the students in the following three areas:

Our faculty follows a long tradition of practice-oriented research and teaching that has a profound and far-reaching impact on business and management education. They help our learners build innovation in business practice, progressive thinking and the opportunity to influence as well as use these concepts.

BIL has the distinct advantage of being a part of the industry for 23 years. Besides that, our faculty are also of international repute with a global presence.



About BSE Institute Ltd.



The BSE Institute Ltd. (BIL) is a wholly owned subsidiary of the BSE Ltd. BSE is the world's biggest stock exchange in terms of the number of listed companies and BIL inherits from BSE the knowledge and insights into the capital markets industry garnered over the past 136 years.

BIL has the distinct advantage of being at the center of action – the financial hub of India, one of the world's rapidly emerging markets. This has helped us provide insights into the unique functions of this world. The first hand experience of our faculty and subject matter experts in dealing with the realities of the market enables us to appreciate how organizations, entrepreneurs and investors identify and respond to new challenges and opportunities.

Program Details

Trimester wise Details

First Trimester

Introduction to Commercial Banking Operations

Forex Markets, International Banking and International Finance

Introduction to Financial Accounting

Term-end examination

Second Trimester

Financing of International Trade

Introduction to Financial Management

Management of Commercial Banks

Term-end examination

Third Trimester

Bank Credit Management

Legal Aspects of Banking

Information Technology in Banking

Investment Banking

Term-end examination

Mandatory submission of project/s

Eligibility

Candidates must hold a degree or equivalent qualification from a UGC recognized university with a minimum 60% marks in graduation.

Program Duration

One year, full-time program

Program Mode

Full Time

Selection Criteria

The selection process will involve a written test and personal interview once the applicant has filled out the Institute's application form for the program.



Program Benefits



Simulation Based Training *

Are you unable to picture the scenario where a theory will be applied? Simulation exercises are generally used for training participants through experiencing the scenario by creating fictional situations. Using simulations in a training program allows for the application of theory into something akin to real life. You will be given an opportunity to learn the core banking operations through the software by simulation of banking scenarios.



Industry Internship *

Industry internships are the best means of gaining practical experience in the industry. You can put your learning into practice. It will also reflect well on your resume. This is an opportunity we are providing to meritorious students to gain some practical experience before stepping into their careers.



Career Guidance *

It is natural to get confused and feel lost in the stage where you are still figuring out what you want to do career wise. At such times, guidance from someone from the field always helps in taking decisions. Through interactions with industry specialists and career counselors, you get insights into the various career opportunities within the industry.



International Visit for Students*

It is highly essential for banking & finance professionals to have international exposure because the global policy decisions have a direct impact on India as well! With globalization, it is important to understand global banking interactions. The international visit will be an opportunity for you to get more than a glimpse of the banking & finance sector internationally.



Get set for the Industry Linked Certification

All beginners to the course will be required to qualify the IBPS test and any one of the Diploma exams of IIBF. These exams are highly competitive and are the stepping stones to the world of banking. They will better your prospects of securing rewarding careers in banking & finance.



Industry Visits *

Curious to know the back office operations in banks? Or what control processes are implemented in banks? Industry visits are a way to view theory in practice. It will help you to understand the various roles and the functions performed within a banking organization.

Assessment and Certification

The PGP in Banking & Finance consists of ten subjects spread over 3 trimesters and a project. There will be term-end examination and project assessment.

Apart from this, the students of PGP Banking & Finance will be encouraged to achieve additional industry recognized qualification.

Advantage: PGPBF

The Post Graduate Program in Banking & Finance (PGPBF) has been developed by BSE Institute Limited as an autonomous program. It is a full time program and covers banking in a very extensive and in depth manner. It has been developed by senior bankers and will be delivered by trainers with immense experience in commercial banking.

The PGPBF aims at preparing the participants for managerial jobs at Probationary Officer/ Management Trainee/ Executive Trainee levels. The growth prospects in Banking & Finance sectors are rated as excellent for various reasons.



How to Apply?

In order to apply for the program, students must submit the following documents:

- Completely filled in application form for PGPBF
- Duly attested photocopy of mark sheets for all years of graduation
- Application Fee of Rs. 500/- has to be paid in Demand Draft drawn in favor of BSE Institute Limited, payable at Mumbai
- The prospectus can be downloaded online from (http://pgpbf.bsebti.com/app_form.html).

Steps for Applying

- Fill in the application form with details of the centre you want to apply
- Send completely filled and signed application form, attested photocopies of all year's graduation mark sheets, Demand Draft of Rs. 500 drawn in favor of BSE Institute Limited, payable at Mumbai by post to:

Admissions In-Charge - PGPBF,
BSE Institute Ltd.,
18th Floor, P. J. Towers,
Dalal Street, Mumbai – 400 001.

OR
Submit it to your nearest centre

Fee once paid will not be refunded under any circumstance. The Application form is not transferable and the application for admission should be in the prescribed format issued by BSE Institute Limited only.

You are advised to keep a photocopy of the Application Form submitted to BSE Institute Limited.

Program Fee

The program fee for the PGPBF program is as follows:

For Indian students: Rs. 1,35,000 + 12.36% (Service Tax + Education Cess)



Course Content

Trimester I

Introduction to Commercial Banking



In this module, the students will learn in detail about the financial markets in India and activities of commercial banks. They will learn about types of customers, banker customer relationships, rights and responsibilities of bankers, payment systems, negotiable instruments, and will also be provided an overview of central banking functions.

This module along with Legal Aspects of Banking will provide good basic knowledge to students appearing for DBF Certification of IIBF, Mumbai.

Foreign Exchange Markets, International Banking and International Finance

Banks play an important role in FOREX Markets globally. They also undertake cross border banking and finance on a major scale. This module will provide fundamental knowledge to the students in these major activities of commercial banks. It will also lay foundation for the understanding of International Trade Finance, and together, the two subjects will enable students to prepare for Examination of IIBF in Certification in International Trade Finance.



Introduction to Financial Accounting



In financial markets and in banking the transactions are recorded by following accepted norms of accounting. This module will introduce the students to basic accounting concepts to enable them to appreciate banking transactions in a proper perspective. It will also lay the foundation for understanding of Introduction to Financial management

Trimester II

Financing of International Trade

With globalization has come about enhanced dependence of various countries in the area of international trade which is mostly facilitated and also financed by International Banks. This module will introduce the students to various aspects of international Trade Finance from the perspective of a banker.



Introduction to Financial Management

A banker needs to understand the principles of accounting as well as financial management. How the clients raise finance, various methods of raising finance locally and internationally, how to understand financials of a client, long term finance and working capital finance are some aspects which need to be understood by bankers. Through this module the students will get a glimpse of financial decision making by corporate finance managers.



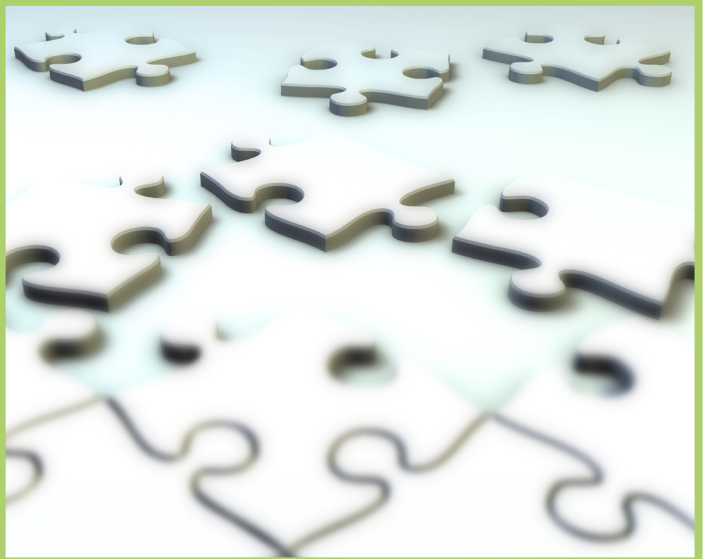
Management of Commercial Banks

A Bank basically exists to make profits and has to take various types of risk in the course of doing business. It evolves a unique structure of its own and also follows marketing strategy of its own. Banks are required to follow local regulatory guidelines as well as certain globally accepted guidelines and practices. All these issues will be dealt with in this module.



Bank Credit Management

By definition, commercial banking involves lending / credit generation as a core activity of banks. This module provides an overview of bank credit at retail and corporate levels, processing of, and approval of credit requests of borrower clients, creation of security for lending and meeting documentary requirements for various types of credit facilities form a part of bank credit process. Assessment of various risks associated with bank credit, management of these risks and also management of faulty credit decisions and their impact on balance sheet of a bank will also be dealt with in this module.



Introduction to Investment Banking

The world wide growth of Investment banking has attracted talent from various fields such as Mathematics, Information technology, Law, Finance and Accounts etc. Investment Banking and Commercial banking go hand in hand in certain countries and in certain countries they are required to maintain an arms length relationship with each other.

Through this module, students will be familiarized with history of Investment Banking, and various activities of Investment Bankers such as Equity and Debt Placement, Raising International Finance and Syndication, Mergers and Acquisitions, Underwriting of debt and Equity, Private Equity, and Wealth Management.





Legal Aspects of Banking

This module will introduce the students to a few laws directly related to commercial banking. The main laws which will be reviewed are RBI Act, banking Regulations Act, Foreign Exchange Management Act, the Negotiable Instruments Act, and Bankers' Books Evidence Act. The students will be exposed to key provisions of these laws from the view point of banking professionals.

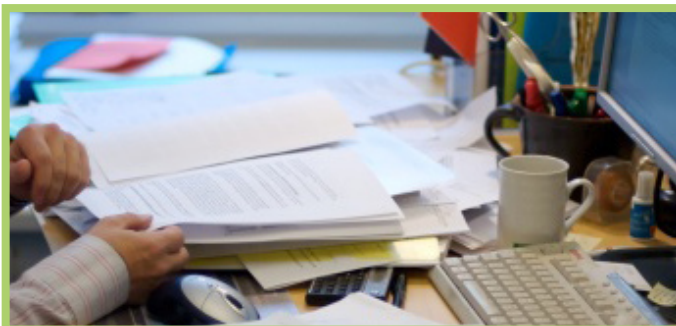
Information Technology in Banking

The business of banking has grown by leaps and bounds and it has become possible to do banking virtually any time and from any where. Use of Information Technology in banking has made this possible. How the business of banking is done, use of MIS , improved risk management in banking have all become possible due to large scale computerization of banking activities globally. This subject introduces the students to the history of growth of IT in banks in India. It also takes the students through a Core Banking Solution in terms of its operational aspects



Project Work

A written Project in Banking will form an integral part of academic requirements to be fulfilled by the students. The students will start working on a project under guidance of a regular/ visiting faculty and submit the same in writing as per guidelines which will be communicated to them at an appropriate time.



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